

**Implement your manufacturing business on cloud technology with the assistance of MYOB Advanced. While the idea of taking your business to a cloud ERP might seem a challenge, MYOB Advanced has been developed to make the transition straightforward.**

#### EXPERT KNOWLEDGE

MYOB Advanced is implemented and supported by the extensive MYOB Partner Network across Australia and New Zealand, working directly with you at all times.

#### BETTER VALUE

Forget complex and expensive servers or your own data centre which need to be continually updated as your business grows. Enjoy the convenience of straightforward monthly pricing plans.

#### ANYWHERE, ANYTIME

A true Cloud-based ERP system designed to help businesses be more flexible by working online. MYOB has partnered with Amazon Web Services (AWS) a local best-in-class high availability data storage centre located in the Sydney region.

#### POWERFUL, FLEXIBLE, & SCALABLE

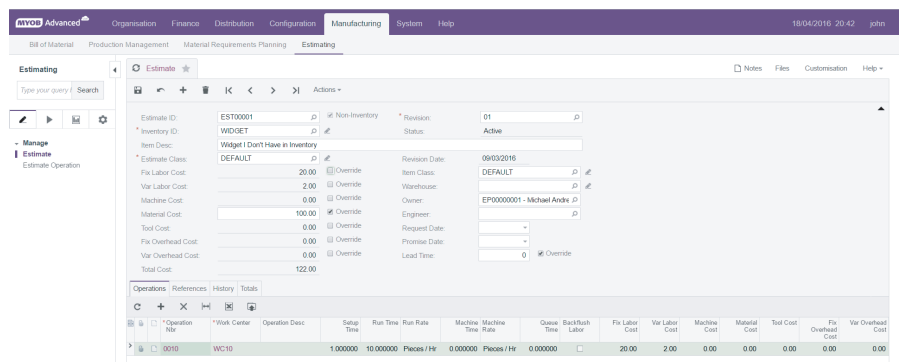
From streamlining workflow, inventory management and CRM to general ledger and accounting support, every module has the flexibility to grow with your business needs.

**[WWW.CLOUDFACTORY.CO/  
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## ESTIMATING

**Begin your manufacturing process with a fast and accurate estimate. With MYOB Advanced Manufacturing Edition Estimating, the user is given the flexibility to quickly create detailed manufacturing estimates, improve estimate accuracy and turnaround times. It takes into account all aspects of estimating: material, overhead, labour, and other miscellaneous costs. Once the estimate is confirmed it can be easily converted to a Bill of Material or Sales Order.**

Users can calculate costs and prices for new or existing parts using material costs, work centre rates, and overheads, among other data. The estimate can be either linked, or not, to a quote or an opportunity.



Operations	References	History	Totals
W10			

## KEY FEATURES

**Non-Inventory Items:** Provides the capability to estimate items not currently in Inventory. It also allows the user the opportunity to attach notes and files to the estimate as well as item attributes.

**Create Inventory Items:** Non-inventory items are easily converted to inventory stock items or non-stock items. Users can create inventory items and generate a Bill of Material from an estimate.

**Revision Control:** Allows for multiple revisions of the same estimate, showing a history of the revisions and who created the revision: providing an accurate estimate for expected labour, material and overhead costs.

## ADDITIONAL FEATURES

FEATURE	DESCRIPTION
<b>Flexible Options</b>	Allows the user to prepare an estimate for existing and/or custom items. It also provides the capability to create a simple, quick summary estimate or a detailed estimate utilising a Bill of Material structure.
<b>Flexible Copy Process</b>	Providing the user an easy way to create a new estimate by simply copying or modifying an existing estimate, Bill of Material, or Production Order Bill of Material.
<b>Create Production Order</b>	Allows the user to create a Production Order directly from an Estimate.
<b>Sales Integration</b>	An estimate can be attached directly to, or against a sales order or an opportunity in Customer Management (CRM). It provides the capability to create a sales order directly from the estimate.
<b>Multi-Site</b>	Supports multiple sites.

MYOB Advanced Manufacturing Software offers specialised software for manufacturing companies, specifically for the discrete manufacturing industry. Integrated seamlessly with MYOB Advanced Financial Management, Distribution Management, Customer Management, and Project Accounting Suites; Manufacturing provides real-time coordination of all your business activities from one central location.

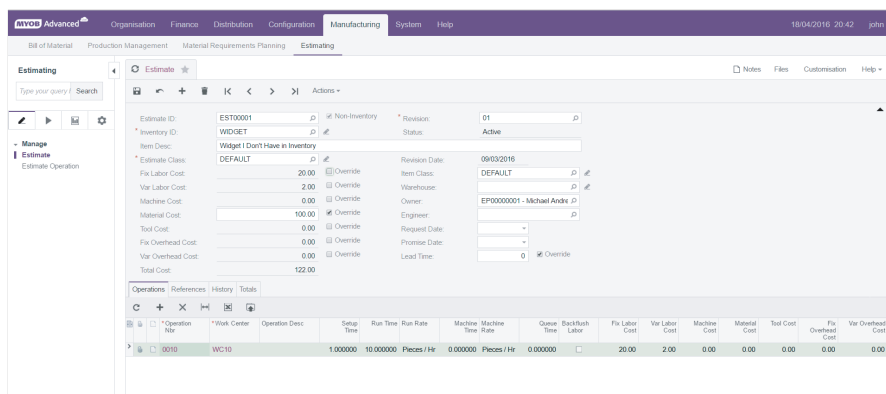
MYOB Advanced Manufacturing has also created two additional modules that can be utilised, Estimating and Product Configurator. The Estimating solution creates estimates for new or existing items that can be converted into bills of material, production orders, and/or another estimate. All aspects of estimating are taken into account, including materials, overhead, labour, and other miscellaneous costs. The Product Configurator is a multi-level, dimensional, rules-based system with non-hierarchical feature selections and configuration evaluation. The Product Configurator for MYOB Advanced Manufacturing allows the user to configure a product's features, options, and dimensions to maximise the quote-to-order process.

**"When manufacturing is YOUR business, it's OUR business"™**

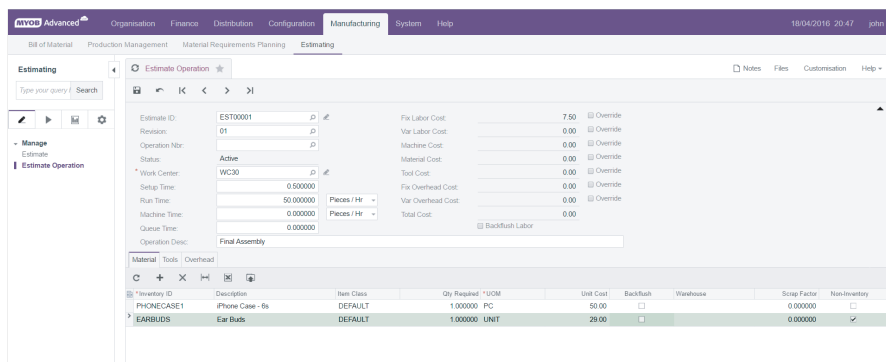
### COMPLETE MANUFACTURING AUTOMATION

The MYOB Advanced Manufacturing Edition solution is a complete, multi-site manufacturing control and planning system for make-to-stock, make-to-order, engineer-to-order, project-centric, job shop, batch, and repetitive manufacturing. Integrate production planning and shop floor with customer management, sales orders, inventory, purchasing, accounting, and financial reporting to provide real-time coordination of activities across your entire business.

All of your employees, partners, and customers can create dashboards that deliver real-time information to speed decision making and improve business processes without the hassle of client software, VPNs, or complex IT management.



The screenshot shows the MYOB Advanced Manufacturing Estimating interface. The top navigation bar includes tabs for Organisation, Finance, Distribution, Configuration, Manufacturing, System, and Help. The left sidebar has a search bar and a 'Manage' section with 'Estimate' and 'Estimate Operation' options. The main area displays an estimate for 'Widget I Don't Have in Inventory' (EST00001). It includes fields for Estimate ID, Revision (01), Status (Active), Item Class (DEFAULT), and various cost components like Fix Labor Cost, Var Labor Cost, Machine Cost, Material Cost, Tool Cost, Fix Overhead Cost, and Var Overhead Cost. A table at the bottom shows operations with columns for Operation, Work Center, Setup Time, Run Time, Run Rate, Machine Time, Machine Rate, Queue Time, Backflush Labor, Fix Labor Cost, Var Labor Cost, Machine Cost, Material Cost, Tool Cost, Fix Overhead Cost, and Var Overhead Cost.



The screenshot shows the MYOB Advanced Manufacturing Estimating interface with a summary estimate for 'Final Assembly' (EST00001). It includes fields for Estimate ID, Revision (01), Status (Active), Work Center (WC30), Setup Time (0.00000), Run Time (50.00000), Machine Time (0.00000), Queue Time (0.00000), Operation Desc (Final Assembly), Fix Labor Cost (7.50), Var Labor Cost (0.00), Machine Cost (0.00), Material Cost (0.00), Tool Cost (0.00), Fix Overhead Cost (0.00), Var Overhead Cost (0.00), and Total Cost (0.00). A table at the bottom shows materials with columns for Inventory ID, Description, Item Class, Qty Required, Unit of Measure, Unit Cost, Backflush, Wastage, Scrap Factor, and Non-Inventory. The materials listed are PHONECASE1 (iPhone Case - 6s) and EARBUDS (Ear Buds).